

Issued Date: September 22, 2025

Valid Till: November 29, 2025

SOFT CORPORATE OFFER

Al-Tawfeeq Petroleum Services Company is located at 187, Doha, Qatar.

we are a direct mandate and intermediary to refineries and End Sellers of Petroleum Products and Natural Gas under penalty of Perjury on behalf of our End Sellers / Refinery hereby confirm the availability of the under-listed Product.

The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations.

TERMS OF TRANSACTION:

DELIVERY PORT: RAS LAFFAN/HAMAD/ROTTERDAM/ HOUSTON / FUJAIRAH

FOB. CIF

PAYMENT TERM: MT103, T/T WIRE, SBLC, DLC, BITCOIN, USDT

ORIGIN: QATAR / UNITED ARAB EMIRATES (U.A.E) / KAZAKHSTAN

INSPECTION: ANY UNIVERSALLY ACCEPTED Q&Q INSPECTION COMPANY

COMMISSION: TO BE SHARED 50% EACH BY BOTH SIDES INTERMEDIARIES

ULTRA-LOW SULPHUR DIESEL EN590

Minimum Quantity: 50,000 metric tons

Maximum Quantity: 300,000 metric tons

CIF price: GROSS USD \$530.00 MT NET: USD \$520.00 MT

FOB Price: GROSS USD \$520.00 MT NET: USD \$510.00 MT

EASTERN-SIBERIA PACIFIC OIL (ESPO)

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

CIF Price: Gross USD \$60.00 / USD \$ 55.00 NET on CIF

FOB Price: Gross USD \$55.00 / USD \$ 50.00 NET

DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 490.00MT NET / USD \$ 480.00MT on CIF

FOB Price: Gross USD \$ 480.00MT NET / USD \$ 470.00MT on FOB

MAZUTM100

Minimum Quantity: 10,000 Metric Tons per Month

Maximum quantity : 500,000 Metric Tons per Month

CIF Price: Gross USD \$300.00/ USD \$ 290.00 NET on CIF

FOB Price: Gross USD \$290.00 / USD \$280.00 NET on FOB



AVIATION KEROSENE COLONIAL GRADE 54

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 84.00BBL NET/ USD \$80.00 NET on CIF

FOB Price: Gross USD \$ 80.00BBL NET / USD \$76.00 NET on FOB

VIRGIN FUEL OIL D6

Minimum Quantity: 100,000,000 Gallons per Month

Maximum quantity: 500,000,000 Gallons per Month

CIF Price: Gross \$0.74 / \$0.70 NET per gallon

FOB Price: Gross USD \$ 0.70 / USD \$0.66 NET per gallon

LIQUEFIED PETROLEUM GAS.GOST 2044890

Minimum Quantity: 50,000 Metric Tons per Month

Maximum Quantity: 300,000 Metric Tons per Month

CIF Price: Gross USD \$ 470.00MT / USD \$ 460.00MT NET on CIF

FOB Price: Gross USD \$ 460.00MT / USD \$ 450.00MT NET on FOB

LIQUEFIED NATURAL GAS (LNG)

Minimum Quantity: 30,000Metric Tons Per Month

Maximum Quantity: 300,000Metric Tons Per Month

CIF Price: Gross USD \$ 480.00MT / USD \$ 470.00MT NET on CIF

FOB Price: Gross USD \$ 470.00MT / USD \$ 460.00MT NET on FOB

FUEL OIL CST-180

Minimum Quantity: 10,000 Metric Tons per Month

Maximum quantity: 500,000 Metric Tons per Month

CIF Price: Gross \$280.00/ \$270.00 NET on CIF

FOB Price: Gross USD \$270.00/ USD \$260.00 NET on FOB

UREA46% PRILLED & GRANULAR

Minimum Quantity: 10,000 Metric Tons per Month

Maximum quantity : 50,000 Metric Tons Month

CIF Price: Gross USD \$ 385.00 / NET USD \$ 395.00 on CIF

SULFUR GRANULAR

Minimum Quantity: 50,000 metric tons per month

Maximum Quantity: 500,000 metric tons per month

CIF Price: Gross \$350/NET \$340 on CIF

JETA1 FUEL

Minimum Quantity: 500,000 Barrels per Month
Maximum Quantity: 4,000,000 Barrels per Month
CIF: Price: Gross USD \$ 86.00BBL NET / USD \$84.00 NET
FOB Price: Gross USD \$ 84.00BBL NET / USD \$82.00 NET

BASEOIL: (ALLTYPES)

Minimum Quantity: 50,000 metric tons per month
Maximum Quantity: 500,000 metric tons per month
FOB PRICES: GROSS \$ 650 USD/ NET \$ 652 USD
COMMISSION: \$4 SELLER SIDE / \$4 BUYER SIDE

AUTOMOTIVE GAS OIL (AGO)

Minimum Quantity: 50,000 metric tons per month
Maximum Quantity: 500,000 metric tons per month
FOB PRICES: GROSS \$ 340 USD/ NET \$330 USD
CIF PRICES: GROSS \$ 310 USD/ NET \$300 USD

PETROLEUM COKE

Minimum Quantity: 50,000MT per Month
Maximum Quantity: 400,000MT per Month
CIF Price: USD \$ 110.00MT/USD \$ 100.00 NET on CIF

LIGHT CYCLE OIL(LCO)

Minimum Quantity: 50,000 MT per Month
Maximum quantity: 400,000 MT per Month
CIF Price: USD \$ 260.00MT/USD \$ 250.00 NET on CIF

BITUMEN

Minimum Quantity: 50,000 MT per Month
Maximum quantity: 400,000 MT per Month
CIF Price: USD \$ 250.00MT/USD \$ 240.00 NET on CIF
FOB Price: \$240.00/MT Gross, \$230 NET

GASOLINE (ALLTYPES)

Minimum Quantity: 50,000 MT per Month
Maximum quantity: 300,000 MT per Month
PRICE CIF GROSS \$370/NET \$360
PRICE FOB GROSS \$360/NET \$350

FOB PROCEDURE 1 : (TANK TO TANK)

1. Buyer issues LOI with complete purchase requirement and KYC + CP
2. Seller issues FCO
3. Buyer issues Irrevocable Corporate Purchase Order (ICPO) accepting seller's price, terms and procedures along with valid TSA
4. Seller issues draft of Sale and Purchase Agreement (SPA) contract along with Commercial Invoice. The buyer signs SPA and returns to seller along with the commercial Invoice.
5. Seller provides the following Partial Proof Of Product (PPOP) documents via Email or Fax to Buyer.
 - A. Authorization/Authority to Sell (ATS)
 - B. Product Quality Passport (Dip Test result of Product)
 - C. Letter of Commitment to Supply
 - D. Statement of Product Availability
6. Within 3 days of the receipt and verification of the above PPOP documents, the Buyer provides a verifiable Tank Storage Receipt (TSR).
7. All parties sign NCNDA/IMFPA.
8. Seller issues fresh SGS report not older than 48 hours, (DTA) Dip Test Authorization for Q&Q along with complete Fuel Injection Report from the Pipeline/ Transportation Company.
9. (Optional to buyer) buyer conducts dip test for Q&Q at the seller's tanks. Upon satisfactory Q&Q/Dip Test Inspection carried out by either SGS or similar inspection agency, Buyer releases full cost of the liftable product via MT103 TT wire transfer to Seller's nominated Account within 72 hours and injection to buyer's tanks commences.
10. Seller issues the Title Transfer of Product Ownership / Certificate of Ownership to buyer's company along with all necessary Export Documents.
11. Seller pays all intermediaries involved in the transaction as per IMFPA/NCNDA.

FOB PROCEDURE 2 : (TANK TO TANK)

1. Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.
2. Seller issues Commercial Invoice (CI) and ICC Warning Letter, buyer signs and returns to seller with his TSA. Seller will complete verification on the TANK FARM of the buyer before making their three (3) days tank lease payment.

3. Seller leases and pays the buyer's tank for 3 days for the Injection Process. Buyer pays his Tank Farm Company for his two (2) days 'tank storage costs, (totaling a five (5) day TSR)
4. Seller issues the following:
 - A. Injection Report
 - B. Authorization to verify
 - C. Product Passport
 - D. Fresh SGS Report (48 hours)
 - E. Product Certificate of Origin
 - F. Tank Storage Receipt (TSR)
 - G. Authorization to sell and collect
 - H. Unconditional Dip Test Authorization
5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT and then seller issues the Product Title Holder Transfer Agreement to the buyer.

FOB TANK TO TANK PROCEDURE 3 (TTT):

1. Buyer send a full ICPO, a current and valid (TSA) and buyer passport data page.
2. The seller issues a Commercial Invoice of the product in the seller's tanks at the port, and the buyer signs and returns the commercial invoice with an acceptance letter.
3. Seller submits a 48-hour old hard copy of fresh SGS Report to buyer Tank Farm Company for verification of the SGS report with SGS in the port of transaction.
4. Upon confirmation of SGS Report by Buyer's Tank Company, Seller requests for buyers active & Operational TSR in seller's name for injection program. (TSR days depend on the quantity to be injected). Seller injects product to buyer's tank and issues following POP documents to the buyer:
 - Q&Q analysis report done by Indigenous Lab at the port of Origin.
 - Full Injection report
 - ATV / UDTA
 - Copy of product Certificate of Origin
 - Allocation transfer Certificate.
 - Authority to sell and collect (ATSC).
5. Buyer conducts Dip test on the product at the buyer's cost for reconfirmation. (OPTIONAL TO THE BUYER)
6. Upon confirmation of the SGS test by the buyer for quantity and quality, the buyer makes 100% payment via MT103 for the total value of the injected into the buyer's tanks.
7. Seller pays all intermediaries involved via NCNDA/IMPFA and subsequently, monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between the buyer and seller.

FOB TANK TO VESSEL PROCEDURE (TTV):

1. Buyer issues official ICPO addressed to the refinery or representative.
2. Seller issues Commercial Invoice (CI), buyer signs and returns the signed invoice to seller.
3. Seller issues to buyer the partial proof of product documents:
 - * ATSC - Authority to sell and collect
 - * DTA - Dip Test Authorisation
 - * STATEMENT OF PRODUCT AVAILABILITY
 - * COMMITMENT LETTER TO SUPPLY
4. Buyer extends seller's tank for 3 days and receives full GPS coordinates of the tanks, Hub Numbers, terminal access permit and dip test is conducted immediately with buyer's team to obtain fresh SGS report.
5. After successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects into buyer's vessel / Tank and buyer conducts its own DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel / Tank.
6. After successful Q & Q Dip test on the product, the buyer makes the payment for the total value of The product injected into the tanks through the means of MTI03 - TT.
7. Upon the seller receiving the payment for the product from the buyer, the seller issues the buyer the title ownership of the product and all exporting documents for the product. The seller pays all intermediaries involved in the transaction.

***FOB TANK TO VOPAK PROCEDURE:**

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) & CIS/KYC accepting seller's price, terms, and procedures.
2. Seller issues Commercial Invoice. The buyer signs and returns to the seller the commercial Invoice.
3. Seller provides the following Partial Proof Of Product (PPOP) documents via Email or Fax to Buyer.
 - *Authorization/Authority to Sell (ATS)
 - *Product Quality Passport (Dip Test result of Product)
 - *Letter of Commitment to Supply
 - *Statement of Product Availability
 - *Tank Storage Receipt

***Injection Report**

4. Buyer obtains Insurance and Clearance to Inject.
5. All parties sign NCNDA/IMFPA.
6. Seller issues fresh SGS report not older than 48 hours, (DTA) Dip Test Authorization for Q&Q.
7. (Optional to buyer) buyer conducts dip test for Q&Q at the seller's tanks. Upon satisfactory Q&Q/Dip Test Inspection carried out by either SGS or similar inspection agency, Buyer releases full cost of the liftable product via MT103 TT wire transfer to Seller's nominated Account within 72 hours and injection to buyer's tanks commences.
8. Seller issues the Title Transfer of Product Ownership / Certificate of Ownership to buyer's company along with all necessary Export Documents.
9. Seller pays all intermediaries involved in the transaction as per IMFPA/NCNDA.

FOB SHIP TO SHIP (STS) PROCEDURE

1. Buyer Issues an Official ICPO with Full Buyer Banking Details & Company Registration Certificate.
2. Seller Issues a Commercial Invoice for First Lift Quantities at Seller Vessel for Both Party's Signatures and Endorsement.
3. Buyer Provides Charter Party Agreement [CPA] for Spot STS transaction
4. Seller Verifies Buyers CPA and Issues the Below-Listed Document:
 - Freight Cargo Manifest
 - Commitment To Supply
 - Product Passport
 - Authorization to Sell (ATS)
 - Bill Of Lading (B/L)
 - Dip Test Authorization (DTA)
 - Nor to be signed by Buyer vessel and seller respond with ETA to STS spot
5. Within 48 Hours" Buyer Contact Seller Vessel Company to make payment to Obtain Authorization to board (ATB) And buyer Vessel issues vessel Details for Injection and Discharge Programming.
6. On Arrival at STS spot; buyer team board seller vessel and dip test of product is conducted at seller expense before commence Transfer of product.
7. After Injection Is Completed; Buyer Conducts Dip Test Inspection for Quantity and Quality of the product

at buyer expense.

8. Upon successful completion of the injection, Buyer within 24 Hours, Maximum Payment Via USDT/MT103 / TT wire transfer for The Total Value of The Product injected into the buyer's vessel and All Exportation Documentation in Relation to The Petroleum Product is transferred to buyer.
9. Within 72 hours, commission Is Paid to Intermediaries involved in The Transaction.

COST, INSURANCE AND FREIGHT (CIF) TRANSACTION PROCEDURE:

1. Buyer issues Irrevocable Corporate Purchase Order "ICPO" with complete banking references, Company Profile (CP), Company Registration, Copy of Buyer's authorized signatory's Passport, and RWA Letter signed by two of buyer's bank officers and issued to seller's name, which stipulates that Buyer is RWA to issue financial instrument (SBLC) for payment guarantee of goods ordered.
2. On receipt of buyer's ICPO and RWA Letter, seller issues (amendable) draft Contract (SPA) and a copy of the Proforma Invoice (PI) in favor of the buyer and NCND/IMFPA completed by Seller's Mandate/Broker.
3. Buyer returns to seller the signed and sealed Proforma Invoice and the SPA along with the IMFPA/NCNDA completed and signed by the Buyer, Buyer's Facilitator/ Buyer Mandate Group and all Intermediaries.
4. Seller issues approved, countersigned, and sealed SPA which now incorporates the NCNDA/IMFPA as an Annexure within the SPA document.
5. Both buyer and seller lodge the legalized SPA contracts in their respective Banks.
6. Seller issues PPOP, which will consist of the following documents:
 - a. Passport product analysis.
 - b. Authorization to Sell (ATS)
 - c. Commitment to Supply
 - d. Statement of availability of Product.
7. Buyer verifies PPOP and if satisfied with the outcome, issues inoperative, transferable / Non-transferable SBLC/DLC – (CHOICE IS BUYER'S) within ten (10) business days. Inability to provide the banking instrument within the time frame, the buyer makes a payment of 3% as a transaction guarantee.
8. Seller issues 3% Performance Bond (PB) to the buyer.
9. Seller provides FULL PROOF OF PRODUCT, which will include:
 - *Copy of License to export (if applicable)
 - *Copy of Approval to Export
 - *Copy of Certificate of Origin
 - *Copy of Statement of Availability
 - *Vessel details, IMO Q88
 - *CPA- Charter Party agreement

*Fresh SGS from vessel at loading port, re-make SGS/CIQ Inspection at discharge port

*DTAOB- Dip Test Authorization on Board Vessel

ATB- Authority to Board

B/L cargo manifest

Certificate of authenticity

Certificate of quality (Issued by nominated Inspection Agency at the Loading Port)

Certificate of quantity (Issued by nominated Inspection Agency at the Loading Port)

Tanker Ullage Receipt

Ship Master's Receipt for Sample

Ship Master's Receipt for Documents

10. Ship arrives at destination port and Q&Q inspection is conducted by nominated inspection agency such as SGS or equivalent others on the goods and checks through the Bill Of Lading (BL) and Commercial Invoice. . Upon satisfactory inspection report, the buyer releases payment via MT103/TT to seller's bank (100% payable for each shipment) within 3 banking days.

11. Documents from shipping on board vessel. (To be issued after loading)

*One Full set of 3/3,Ocean Bill of Lading;

*SGS Q/Q 2/2 at the port of loading;

*Certificate of Origin 1/2;

*Signed commercial invoice based on the delivered quantity and quality onboard vessel;

*Cargo manifest 1 original;

*Captain's receipt of all documents of the shipped product 1/1.

12. After confirmation of receipt of payment seller shall instruct ship's captain to discharge cargo.

13. Seller sends the title ownership documents to Buyer.

14. Seller Pays all intermediaries' commissions as per IMFPA within 24 hours of receipt of Payment for shipment from Buyer.

Signed:



Signature

Youssef Abdulrahman

Chief Executive Officer

Al-Tawfeeq Petroleum Services Company